

# NIEDERSACHSEN. Germany's top business location.

Niedersachsen Ministry for Economic Affairs, Transport, Housing and Digitalisation





"

Niedersachsen is located at the centre of Europe - a perfect location. Situated at the North Sea, Niedersachsen offers the ideal setting for a new carbon-neutral industry. We offer the perfect conditions for green hydrogen with the necessary import infrastructure, excellent infrastructure links and an endless amount of clean wind and solar energy. Niedersachsen turns out to be more and more an outstanding energy hub for Germany and Europe as well."

#### **Olaf Lies**

Niedersachsen Minister for Economic Affairs, Transport, Housing and Digitalisation

# Welcome to Niedersachsen!



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#### Home of **carbon-neutral technologies** such as the world's first fuel cell train by Alstom

#### Leaders in the automotive, aerospace and renewable energy sectors



Great expansion potential of onshore and offshore wind



Niedersachsen is Germany's **second** largest state and is located in the heart of Europe

Niedersachsen is a logistics mega hub with nine seaports and the only **deep water port** in Germany



24/7 operation at Hannover Airport





🔵 Paris

We host the biggest trade fairs in the manufacturing, agriculture and automotive sectors

Our 113 trade fairs welcome more than 2 million visitors and 37,000 exhibitors



edersachsen h

fairy-tale castles

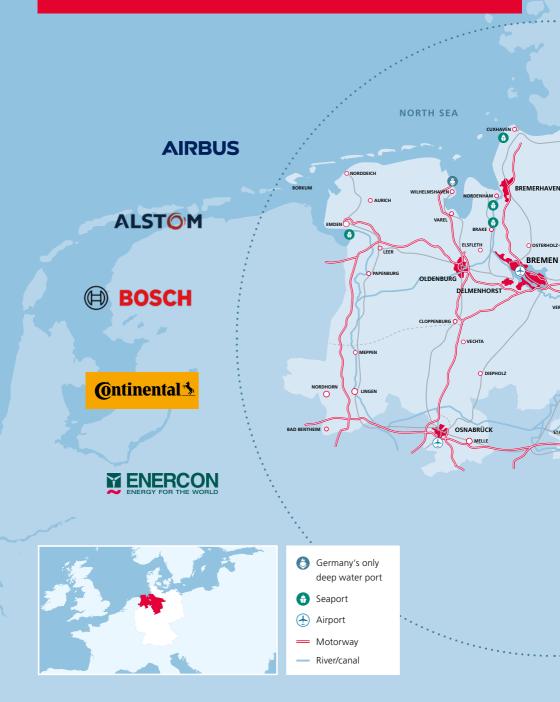
and palaces

Almost **90%** of Niedersachen's electricity comes from wind energy, biomass and solar



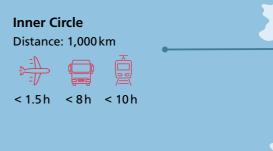
One of the most important trade fairs is the **Hannover Messe** 

# Your location in Niedersachsen.





# The beating heart of Europe



Niedersachsen's great infrastructure is one of many reasons to invest here:

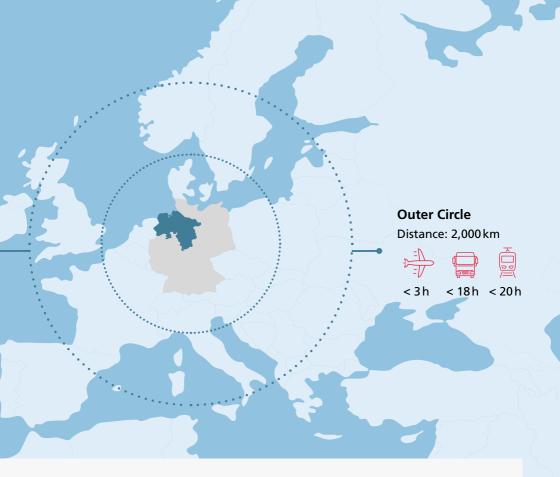


harbour access in the heart of Europe

**Direct** 

Hannover airport with 24/7

operation









# 9 seaports

along the 300 km North Sea coast

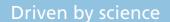






At the intersection of international motorways from Scandinavia to Italy and Amsterdam/Paris/ London via Berlin to Warsaw

# Why Niedersachsen?



Niedersachsen's economy is shaped and driven by research-intensive industries and ranks third in Germany for research intensity in the high-value technology field, thanks to close cooperation between facilities that conduct cutting-edge research and private enterprises.



# Networks around world famous companies

Niedersachsen offers companies considering a new location a vibrant business community constantly seeking to expand its supplier and cooperation networks. Numerous SMEs already benefit from the reputation of Niedersachsen's large corporations, its economic stability and the innovative knowledge transfer that requires these conditions to thrive.



#### Home of Hannover Messe

Niedersachsen is the home of the world famous Hannover Messe. The state capital Hannover welcomes international figures from industry every spring. As a venue for international trade fairs such as Agritechnica, Hannover attracts professionals from across the globe, offering exhibitors and visitors the opportunity to meet clients on an annual basis and keep abreast of the latest innovations.

#### A skilled workforce, high retention rates

Niedersachsen is notable for an above-average student quota in STEM subjects, along with life science, agrotechnology and food sciences, providing a readily available, steady stream of skilled workers for your business.

#### Funding in Niedersachsen

Have a great idea but struggling to bring it to life? Get in touch to find out more about support and funding in Niedersachsen: Niedersachsen offers diverse funding and subsidy programmes, especially for SMEs. The state's investment and business promotion bank, NBank, will be pleased to advise you.

#### Castles, beaches and ski resorts

Niedersachsen unites two crucial factors which are found almost nowhere else: dynamic economic development focusing on the sectors of the future, and an exceptionally high quality of life – no other federal state can offer such a wide variety, from seaside resorts along the North Sea coast to winter sports in the Harz Mountains, while in the Lüneburger Heide there are more leisure and adventure parks than anywhere else in Germany.





Here's more information about why you should invest in Niedersachsen.





# Focus sectors in Niedersachsen



#### Green energy Germany's No. 1 energy state

With global leaders in turbine production, wind farm engineering and construction and the German Offshore Industry Center Cuxhaven, Niedersachsen is the frontrunner in Germany in the field of wind energy. Pioneering developments, such as the use of hydrogen in mobility and industry, are already being implemented here.



### Automotive and battery production and recycling Europe's largest car manufacturer in Niedersachsen

Niedersachsen is home to global players such as Volkswagen, Continental and Bosch, as well as to hundreds of large and small suppliers for the automotive industry. Niedersachsen is also the home base for future-oriented technologies, such as electro-mobility, self-driving cars and hydrogen trains.

The future of e-mobility is being forged in Niedersachsen with great potentials through established suppliers and networks. Counter climate change with carbon-neutral energy storage and systems!





#### Aviation Be part of the strong aviation industry

Together with the northern states, Niedersachsen is the third largest location for the aviation industry worldwide. Researchers cover all areas of aerospace such as Green Flying and FLYBOTS.



Almost every new aircraft boasts the latest technology 'made in Niedersachsen'!



# 21 Colleges and universities

#### Life sciences

# Home to the leading German institutes for medical training and healthcare

Key areas are pharmaceutical compounds and vaccines, infection research, diagnostics, (bio)medical technology, neurology and veterinary science with the world famous companies Sartorius and Ottobock. The research community and strong innovative and entrepreneurial environment are Niedersachsen's great strengths.





## Agricultural technology Smart Farming for efficient farming in the future

Niedersachsen-based agricultural vehicle and machinery manufacturers are valued all over the world. Successful companies, research institutes and start-up centres ensure a fertile environment for innovation and international networking.



## Food industry Germany's biggest larder with 54% land area for agriculture

The industry covers the entire value chain, from farming and fishing through refining and processing to retail marketing and the restaurant sector. New product developments reflect changing consumer behaviour and market requirements.







Here's more information

about all the business sectors in Niedersachsen.

# Success stories from Niedersachsen

## Volkswagen Emden

#### A promising production site for the future

With around 8,000 employees, the Volkswagen plant in Emden produces more than 163,000 vehicles per year. From 2024 onwards, the plant will only produce electric cars and therefore relies on the most modern production standards.

Uwe Schwartz, manager of the plant in Emden, is enthusiastic about the advantages of the location: the infrastructure with access to ports, the networks and also the university landscape in the fields of digitalisation and the environment. He is convinced that the region in the north of Niedersachsen is a region of the future.



Emden is one of the top locations in Niedersachsen with its perfect green energy setting that attracts increasingly a new carbon-neutral industry.



# Corat Therapeutics

Life science against Covid-19 in Niedersachsen

The Braunschweig-based company Corat Therapeutics is developing innovative therapeutic drugs against Covid-19: The biotech company is a spin-off from the Technical University of Braunschweig and began searching for effective human antibodies immediately after the outbreak of the coronavirus in Germany.

Dr. André Frenzel, scientific director, is enthusiastic about the support they have received from the state of Niedersachsen. From the beginning, the state of Niedersachsen helped to overcome the financial hurdles with the state development bank, the NBank. In addition, Niedersachsen offers fertile ground for life science companies to develop: the sheer volume of know-how in the state enables the scientific exchanges that drive breakthroughs.



# Agile Wind Power

A successful settlement for climate protection

Agile Wind Power AG develops and produces vertical-axis wind turbines. The company was founded in Switzerland.

The founder and managing director Patrick Richter and his team were looking for a new production site for the wind turbines under the Vertical Sky<sup>®</sup> brand and found what they were looking for: Agile Wind Power has settled in Lemwerder, Niedersachsen.

Among other things, the team is enthusiastic about the location due to the skilled workforce and excellent infrastructure.

# Fresh Breeze

From Niedersachsen into the world

Fresh Breeze GmbH & Co. KG is successful in the export market with ultralight aircraft. The company develops and produces flight devices for up to two people in Wedemark/Bissendorf (close to Hannover) and sells them worldwide. Fresh Breeze has been active since 1989 and is on course for growth abroad.

The location near Hannover has a special meaning for managing director Michael Werner: The direct proximity to the airport, the outstanding infrastructure and the fruitful network in Niedersachsen make the location unique.



The country's funding programmes have supported Fresh Breeze developing their new electric flying car.

# Our service for your business









#### FREE ADVICE

- Information tailored to your project
- Information on tax and legal aspects
- Advice on funding and start-up opportunities
- Advice on regulatory matters and starting a business in Germany

#### LOCATION SEARCH AND SELECTION

- Industry-specific location search by experts
- Shortlisting of potential commercial sites and real estate
- We put you in touch with the right people

#### GETTING STARTED

- Introductions to banks, suppliers, organisations and associations
- Introductions to universities and research institutes
- Coordination of administrative matters

#### THE PATH TO GROWTH

- Ongoing support in establishing the business trajectory
- Introductions to existing and developing networks

## We are happy to support you!

# Please do get in touch with the team in Hannover.

We are looking forward to helping you find a new location to settle or to expand. We provide you with all the relevant regional and sector-related information — free of charge.

#### Invest in Niedersachsen

Niedersachsen Ministry for Economic Affairs, Transport, Housing and Digitalisation

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